

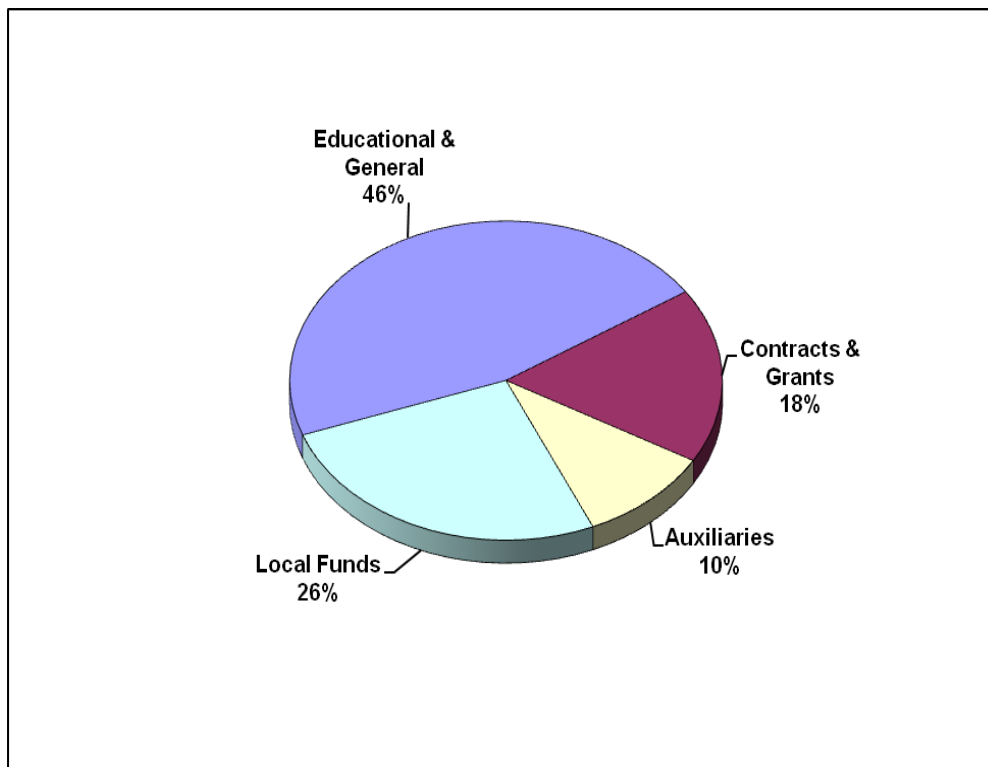


*Florida A & M University  
2012-2013 Fact Book*

**Revenues  
and  
Expenditures**

# Operating Revenues by Budget Entity 2012-2013

**Total Operating Revenues  
\$324,713,624**



| Educational & General | Contracts & Grants | Auxiliaries  | Financial Aid | Student Activities | Concessions | Athletics   | Technology Fee |
|-----------------------|--------------------|--------------|---------------|--------------------|-------------|-------------|----------------|
| \$149,916,354         | \$57,665,732       | \$32,628,435 | \$69,747,192  | \$3,872,036        | \$190,000   | \$8,537,100 | \$2,156,775    |



# Operating Revenues

## 2009-10 through 2012-13

|                                  | 2009-10                 | 2010-11                 | 2011-12                 | 2012-13                 |
|----------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| <b>Educational &amp; General</b> |                         |                         |                         |                         |
| Lottery                          | \$10,188,211.00         | \$11,720,688.00         | \$12,954,359.00         | \$9,917,968.00          |
| General Revenue                  | \$89,641,397.00         | \$95,218,434.00         | \$84,708,157.00         | \$67,491,835.00         |
| Tuition                          | \$57,171,795.00         | \$59,607,188.00         | \$64,061,635.00         | \$72,006,551.00         |
| Federal ARRA Grants              | \$7,936,118.00          | \$8,460,902.00          | \$0.00                  | \$0.00                  |
| Other                            | \$400,000.00            | \$230,000.00            | \$0.00                  | \$500,000.00            |
| <b>Total Receipts/Revenues</b>   | <b>\$165,337,521.00</b> | <b>\$175,237,212.00</b> | <b>\$161,724,151.00</b> | <b>\$149,916,354.00</b> |
| <b>Contracts &amp; Grants</b>    |                         |                         |                         |                         |
| US Grants                        | \$0.00                  | \$47,234,983.00         | \$38,522,152.00         | \$43,929,668.00         |
| State Grants                     | \$6,865,247.00          | \$3,756,130.00          | \$3,493,062.00          | \$8,382,896.00          |
| Other Grants and Donations       | \$52,395,794.00         | \$2,381,351.00          | \$10,944,863.00         | \$5,295,627.00          |
| Transfers                        | \$0.00                  | \$0.00                  | \$11,645.00             | \$0.00                  |
| Sales of Goods/Services          | \$0.00                  | \$0.00                  | \$0.00                  | \$0.00                  |
| Miscellaneous Receipts           | \$5,225,400.00          | \$8,972,990.00          | \$1,392,123.00          | \$57,541.00             |
| Other                            | \$0.00                  | \$0.00                  | \$0.00                  | \$0.00                  |
| <b>Total Receipts/Revenues</b>   | <b>\$64,486,441.00</b>  | <b>\$62,345,454.00</b>  | <b>\$54,363,845.00</b>  | <b>\$57,665,732.00</b>  |
| <b>Auxiliaries</b>               |                         |                         |                         |                         |
| US Grants                        | \$0.00                  | \$0.00                  | \$35,000.00             | \$0,000.00              |
| State Grants                     | \$69,000.00             | \$69,532.00             | \$0.00                  | \$35,000.00             |
| Transfers                        | \$3,000,605.00          | \$3,358,704.00          | \$4,029,579.00          | \$4,283,982.00          |
| Sales of Goods/Services          | \$15,443,081.00         | \$14,085,062.00         | \$12,974,277.00         | \$16,240,517.00         |
| Fees                             | \$6,837,248.00          | \$5,573,901.00          | \$4,486,417.00          | \$5,625,587.00          |
| Miscellaneous Receipts           | \$800,499.00            | \$3,332,268.00          | \$7,146,795.00          | \$4,428,349.00          |
| Other                            | \$1,656,000.00          | \$1,123,500.00          | \$252,108.00            | \$2,015,000.00          |
| <b>Total Receipts/Revenues</b>   | <b>\$27,806,433.00</b>  | <b>\$27,542,967.00</b>  | <b>\$28,924,176.00</b>  | <b>\$32,628,435.00</b>  |
| <b>Local Funds</b>               |                         |                         |                         |                         |
| <b>Student Activities</b>        |                         |                         |                         |                         |
| Fees                             | \$3,287,500.00          | \$3,812,000.00          | \$3,909,250.00          | \$3,747,171.00          |
| Miscellaneous Receipts           | \$250,000.00            | \$88,000.00             | \$64,300.00             | \$75,000.00             |
| Sales of Goods/Services          | \$101,000.00            | \$100,000.00            | \$100,000.00            | \$0.00                  |
| Transfer                         | \$0.00                  | \$0.00                  | \$123,032.00            | \$49,865.00             |
| Other                            | \$0.00                  | \$430,964.00            | \$0.00                  | \$0.00                  |
| <b>Total Receipts/Revenues</b>   | <b>\$3,638,500.00</b>   | <b>\$4,430,964.00</b>   | <b>\$4,196,582.00</b>   | <b>\$3,872,036.00</b>   |
| <b>Financial Aid</b>             |                         |                         |                         |                         |
| US Grants                        | \$0.00                  | \$647,000.00            | \$893,220.00            | \$1,238,268.00          |
| State Grants                     | \$39,169,922.00         | \$20,352,781.00         | \$12,458,720.00         | \$15,000,000.00         |
| City or County Grants            | \$0.00                  | \$0.00                  | \$0.00                  | \$0.00                  |
| Other Grants and Donations       | \$29,736,942.00         | \$46,161,620.00         | \$41,292,840.00         | \$41,110,565.00         |
| Fees                             | \$984,739.00            | \$587,800.00            | \$400,000.00            | \$1,917,000.00          |
| Miscellaneous Receipts           | \$2,106,385.00          | \$10,972,214.00         | \$7,505,500.00          | \$9,900,000.00          |
| Transfer                         | \$0.00                  | \$0.00                  | \$500,000               | \$581,359.00            |
| <b>Total Receipts/Revenues</b>   | <b>\$71,997,988.00</b>  | <b>\$78,721,415.00</b>  | <b>\$63,050,280.00</b>  | <b>\$69,747,192.00</b>  |
| <b>Concessions</b>               |                         |                         |                         |                         |
| Miscellaneous Receipts           | \$0.00                  | \$165,000.00            | \$140,000.00            | \$190,000.00            |
| Sale of Goods/Services           | \$172,000.00            | \$0.00                  | \$0.00                  | \$0.00                  |
| <b>Total Receipts/Revenues</b>   | <b>\$172,000.00</b>     | <b>\$165,000.00</b>     | <b>\$140,000.00</b>     | <b>\$190,000.00</b>     |



# Operating Revenues

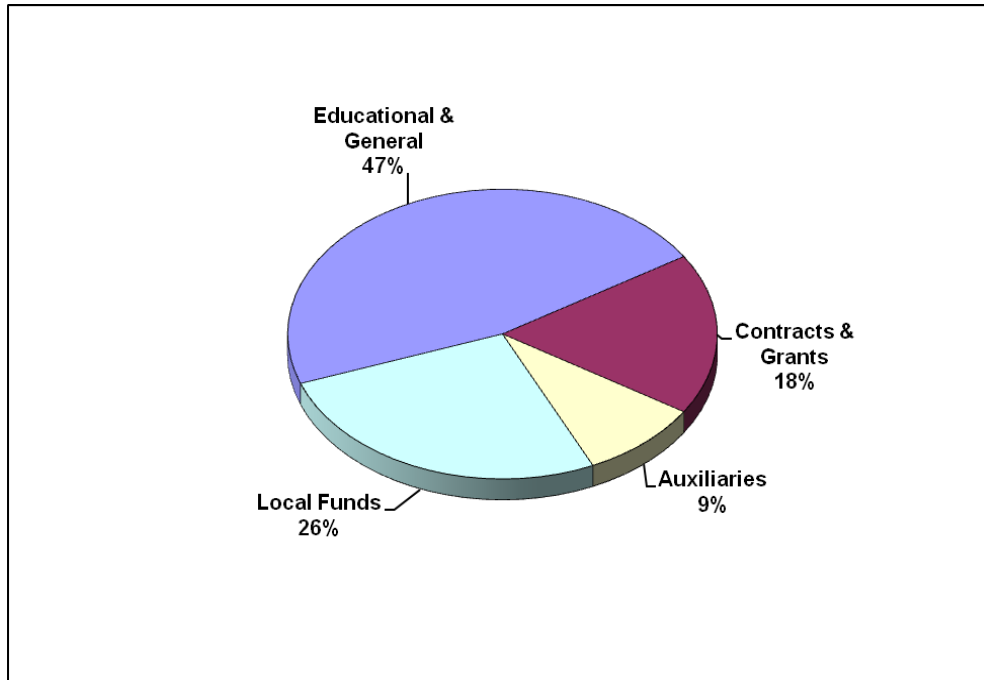
## 2009-10 through 2012-13 (cont.)

|                                | 2009-10                 | 2010-11                 | 2011-12                 | 2012-13                 |
|--------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| <b>Athletics (cont)</b>        |                         |                         |                         |                         |
| Transfer                       | \$429,250.00            | \$400,000.00            | \$0.00                  | \$0.00                  |
| Fees                           | \$3,559,500.00          | \$4,253,480.00          | \$5,201,241.00          | \$4,910,757.00          |
| Sales of Goods/Services        | \$5,090,600.00          | \$3,057,275.00          | \$3,948,386.00          | \$3,311,543.00          |
| Miscellaneous Receipts         | \$0.00                  | \$1,203,581.00          | \$261,026.00            | \$314,800.00            |
| <b>Total Receipts/Revenues</b> | <b>\$9,079,350.00</b>   | <b>\$8,914,336.00</b>   | <b>\$9,410,653.00</b>   | <b>\$8,537,100.00</b>   |
| <br>                           |                         |                         |                         |                         |
| <b>Technology Fee</b>          | <b>\$1,499,334.00</b>   | <b>\$1,695,046.00</b>   | <b>\$1,987,412.00</b>   | <b>\$2,156,775.00</b>   |
| <br>                           |                         |                         |                         |                         |
| <b>Grand Total</b>             | <b>\$344,017,567.00</b> | <b>\$359,052,394.00</b> | <b>\$323,797,099.00</b> | <b>\$324,713,624.00</b> |



# Estimated Expenditures by Budget Entity 2012-2013

**Total Estimated Expenditures  
\$320,848,955**



| Educational & General | Contracts & Grants | Auxiliaries  | Financial Aid | Student Activities | Concessions | Athletics   | Technology Fee |
|-----------------------|--------------------|--------------|---------------|--------------------|-------------|-------------|----------------|
| \$149,416,354         | \$57,779,501       | \$29,086,856 | \$69,765,490  | \$2,764,908        | \$203,375   | \$8,537,100 | \$3,295,371    |



# Estimated Operating Expenditures 2009-10 through 2012-13

| <b>Educational &amp; General (E&amp;G)</b>             | <b>2009-10</b>          | <b>2010-11</b>          | <b>2011-12</b>          | <b>2012-13</b>          |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
| Salaries and Benefits                                  | \$127,129,119.00        | \$116,404,354.00        | \$116,134,899.00        | \$97,488,238.00         |
| OPS  | \$6,111,656.00          | \$15,992,714.00         | \$7,231,524.00          | \$8,881,793.00          |
| Expenses   | \$28,280,720.00         | \$37,082,770.00         | \$33,445,244.00         | \$33,142,268.00         |
| Operating Capital Outlay                               | \$210,558.00            | \$702,501.00            | \$897,415.00            | \$699,208.00            |
| Library Resources                                      | \$1,599,844.00          | \$1,599,844.00          | \$1,634,844.00          | \$1,634,844.00          |
| Risk Management  | \$1,087,317.00          | \$1,093,190.00          | \$1,093,190.00          | \$1,282,968.00          |
| Financial Aid  | \$0.00                  | \$1,469,218             | \$624,417               | \$5,624,417             |
| Regional Data Centers - SUS                            | \$72,670.00             | \$0.00                  | \$0.00                  | \$0.00                  |
| Black Male Explorers Program                           | \$300,000.00            | \$198,000.00            | \$198,000.00            | \$198,000.00            |
| Special Category (Debt Service)                        | \$0.00                  | \$318,984.00            |                         |                         |
| Law Enforcement Incentive                              | \$14,799.00             | \$0.00                  | \$0.00                  | \$0.00                  |
| Waivers  | \$130,838.00            | \$130,838.00            | \$130,838.00            | \$130,838.00            |
| Debt Service   | \$0.00                  | \$0.00                  | \$318,981.00            | \$318,981.00            |
| Salary Incentive Payments                              | \$0.00                  | \$14,799.00             | \$14,799.00             | \$14,799.00             |
| <b>Total E&amp;G Operating Expenditures</b>            | <b>\$164,937,521.00</b> | <b>\$175,007,212.00</b> | <b>\$161,724,151.00</b> | <b>\$149,416,354.00</b> |
| <b>Contracts &amp; Grants (C&amp;G)</b>                |                         |                         |                         |                         |
| Salaries and Benefits                                  | \$24,285,916.00         | \$17,915,278.00         | \$24,266,444.00         | \$27,935,735.00         |
| OPS  | \$9,776,707.00          | \$20,173,473.00         | \$8,048,478.00          | \$9,375,493.00          |
| Expenses   | \$22,462,318.00         | \$13,606,206.00         | \$14,226,217.00         | \$20,468,273.00         |
| Operating Capital Outlay                               | \$5,490,880.00          | \$3,480,422.00          | \$3,367,393.00          | \$0.00                  |
| Black Male Explorers Program                           | \$0.00                  | \$0.00                  | \$0.00                  | \$0.00                  |
| <b>Total C&amp;G Operating Expenditures</b>            | <b>\$62,015,821.00</b>  | <b>\$55,175,379.00</b>  | <b>\$49,908,532.00</b>  | <b>\$57,779,501.00</b>  |
| <b>Auxiliaries</b>                                     |                         |                         |                         |                         |
| Salaries and Benefits                                  | \$7,757,362.00          | \$8,036,150.00          | \$7,990,133.00          | \$8,545,400.00          |
| OPS  | \$1,756,842.00          | \$2,021,887.00          | \$2,621,124.00          | \$2,937,787.00          |
| Expenses   | \$12,000,377.00         | \$12,215,624.00         | \$13,546,051.00         | \$14,076,524.00         |
| Operating Capital Outlay                               | \$707,751.00            | \$687,900.00            | \$332,942.00            | \$225,079.00            |
| Debt Service   | \$2,079,679.00          | \$2,969,449.00          | \$3,278,336.00          | \$3,302,066.00          |
| <b>Total Auxiliaries Operating Expenditures</b>        | <b>\$24,302,011.00</b>  | <b>\$25,931,010.00</b>  | <b>\$27,768,586.00</b>  | <b>\$29,086,856.00</b>  |
| <b>Local Funds</b>                                     |                         |                         |                         |                         |
| <b>Student Activities</b>                              |                         |                         |                         |                         |
| Salaries and Benefits                                  | \$501,209.00            | \$318,938.00            | \$678,935.00            | \$682,285.00            |
| OPS  | \$547,412.00            | \$354,456.00            | \$335,244.00            | \$252,271.00            |
| Expenses   | \$2,241,984.00          | \$1,249,471.00          | \$2,218,764.00          | \$1,810,952.00          |
| Operating Capital Outlay                               | \$33,708.00             | \$30,241.00             | \$15,794.00             | \$0.00                  |
| Debt Service   | \$14,500.00             | \$116,400.00            | \$126,100.00            | \$19,400.00             |
| <b>Total Student Activities Operating Expenditures</b> | <b>\$3,338,813.00</b>   | <b>\$2,069,506.00</b>   | <b>\$3,374,837.00</b>   | <b>\$2,764,908.00</b>   |



# Estimated Operating Expenditures 2009-10 through 2012-13

| Operating Expenditure Category                    | 2009-10                 | 2010-11                 | 2011-12                 | 2012-13                |
|---|-------------------------|-------------------------|-------------------------|------------------------|
| <b>Financial Aid</b>                              |                         |                         |                         |                        |
| Salaries and Benefits                             | \$323,338.00            | \$336,681.00            | \$363,144.00            | \$346,183.00           |
| OPS   | \$209,525.00            | \$231,532.00            | \$297,799.00            | \$323,130.00           |
| Expenses  | \$71,219,272.00         | \$78,579,318.00         | \$65,268,313.00         | \$69,096,177.00        |
| Operating Capital Outlay                          | \$0.00                  | \$7,000.00              | \$60,000.00             | \$0.00                 |
| Salary Incentive Payments                         |                         |                         |                         |                        |
| <b>Total Financial Aid Operating Expenditures</b> | <b>\$71,752,135.00</b>  | <b>\$79,154,531.00</b>  | <b>\$65,989,256.00</b>  | <b>\$69,765,490.00</b> |
| <b>Concessions</b>                                |                         |                         |                         |                        |
| Expenses  | \$169,052.00            | \$199,623.00            | \$196,518.00            | \$203,375.00           |
| <b>Total Concessions Operating Expenditures</b>   | <b>\$169,052.00</b>     | <b>\$199,623.00</b>     | <b>\$196,518.00</b>     | <b>\$203,375.00</b>    |
| <b>Athletics</b>                                  |                         |                         |                         |                        |
| Salaries and Benefits                             | \$3,642,367.00          | \$3,536,429.00          | \$3,472,489.00          | \$3,620,400.00         |
| OPS   | \$441,661.00            | \$482,132.00            | \$563,783.00            | \$608,660.00           |
| Expenses  | \$4,657,153.00          | \$3,721,396.00          | \$4,829,018.00          | \$4,208,040.00         |
| Operating Capital Outlay                          | \$0.00                  | \$250,000.00            | \$101,016.00            | \$100,000.00           |
| Debt Service                                      | \$0.00                  | \$0.00                  | \$0.00                  | \$0.00                 |
| <b>Total Athletics Operating Expenditures</b>     | <b>\$8,741,181.00</b>   | <b>\$7,989,957.00</b>   | <b>\$8,966,306.00</b>   | <b>\$8,537,100.00</b>  |
| <b>Technology Fee</b>                             | <b>\$1,499,334.00</b>   | <b>\$1,991,230.00</b>   | <b>1,600,012</b>        | <b>3,295,371.00</b>    |
| Salaries and Benefits                             |                         |                         | \$150,000.00            | \$216,057.00           |
| OPS   |                         |                         | \$150,000.00            | \$200,000.00           |
| Expenses  |                         |                         | \$800,012.00            | \$2,852,886.00         |
| Operating Capital Outlay                          |                         |                         | \$500,000.00            | \$26,428               |
| <b>Total Operating Expenditures</b>               | <b>\$336,755,868.00</b> | <b>\$347,518,448.00</b> | <b>\$319,528,198.00</b> | <b>\$320,848,955</b>   |
| <b>Non-Operating Expenditures</b>                 | <b>2009-10</b>          | <b>2010-11</b>          | <b>2011-12</b>          | <b>2012-13</b>         |
| <b>Educational &amp; General</b>                  |                         |                         |                         |                        |
|   | \$5,000,000.00          | \$4,215,245.00          | \$0.00                  | \$20,314,863.00        |
| <b>Contracts and Grants</b>                       |                         |                         |                         |                        |
|   | \$2,490,337.00          | \$5,412,197.00          | \$3,831,970.00          | \$0.00                 |
| <b>Auxiliary</b>                                  |                         |                         |                         |                        |
|   | \$2,139,096.00          | \$5,487,974.00          | \$6,237,217.00          | \$2,543,331.00         |
| <b>Student Activities</b>                         |                         |                         |                         |                        |
|   | \$779,452.00            | \$1,170,461.00          | \$1,023,971.00          | \$133,931.00           |
| <b>Financial Aid</b>                              |                         |                         |                         |                        |
|   | \$0.00                  | \$0.00                  | \$0.00                  | \$11,794.00            |
| <b>Athletics</b>                                  |                         |                         |                         |                        |
|   | \$528,893.00            | \$515,857.00            | \$520,410               | \$0.00                 |
| <b>Total Non-Operating Expenditures</b>           | <b>\$10,937,778.00</b>  | <b>\$16,801,734.00</b>  | <b>\$11,613,568.00</b>  | <b>\$23,003,919.00</b> |

